Ryan Woods



Ryan currently works for Xcel Energy where he is responsible for sales /use tax policy and planning. Ryan's 20 year career includes both public accounting and industry roles focused on indirect tax issues, primarily sales/use taxes; also including business personal property, gross receipts, business & occupation and value added taxes. He has extensive experience in shaping all aspects of a client's or employer's multistate sales/use tax posture, including complex transaction planning, taxability determinations, legislative and regulatory commentary, retroactive audit/reverse audit

management, controversy, litigation, tax incentive identification/negotiation and software implementation. Ryan's industry experience includes utilities, manufacturing, software, telecommunications, cable, healthcare, software and technology.