



## COLORADO CHAMBER OF COMMERCE

For business. For Colorado. For tomorrow.

### **Colorado Chamber of Commerce Employment Opportunity:** ***Senior Director of Chamber Foundation Partnerships***

#### **Overview of Position:**

The Colorado Chamber Foundation is a non-profit educational foundation whose purpose is to support programs, research, educational opportunities and other initiatives that encourage and enhance a healthy business climate and works in partnership with state business leaders to advance Colorado's future. Through Vision 2033, a strategic action plan for Colorado, the Colorado Chamber Foundation is funding and implementing key initiatives to foster sustained economic growth statewide. This includes workforce initiatives, environmental sustainability, technology, legal reform and economic research.

The Colorado Chamber is seeking a Senior Director of Foundation Partnerships to build the resources necessary to support the execution of our strategic plan. This role combines community outreach with membership and sales experience.

#### **Key Responsibilities:**

- Build Foundation investments through outreach to Chamber members, partnering organizations, community organizations, and other foundations.
- Use networking and relationships to garner new partnerships and investments.
- Maintain open lines of communication with business leaders in various industries to understand their ongoing business climate needs.
- Manage key accounts and build ongoing relationships with Foundation investors.
- Articulate how Vision 2033 supports business growth and retention.
- Increase participation in key initiatives through Chamber members, professional organizations, and industry events.
- Work with Foundation Executive Director to assess and develop revenue generation and engagement strategies.

#### **Other Responsibilities:**

- Work collaboratively with other departments within the organization.
- Work with communications team on Foundation messaging.
- Participate in Alliance meetings to understand business needs and issues.

#### **Qualifications and Core Competencies:**

- Minimum of four (4) – eight (8) years in enterprise sales, account management, and business development.
- Experience in raising revenue.
- Effective relationship-building and collaboration skills.

- Professional demeanor and executive presence with strong oral, written, and interpersonal communication skills.
- Uncompromising ethics and integrity.
- Personal interest in and commitment to a healthy business climate in Colorado.
- Comfortable presenting to a wide range of audiences.
- Ability to collaborate with a high performing team.

**Salary Range and Benefits:**

This is a full-time position with an annual salary range of \$110,000 - \$125,000 and eligible for commission.

Benefits are as follows:

- Medical health insurance; Dental insurance; Vision insurance
- 401(k) Retirement Plan & employer match
- Group Term Life & Accidental Death & Dismemberment Insurance
- Short-term and long-term disability insurance
- Monthly parking or a travel allowance to the Chamber office
- Commission and bonus opportunities based on new memberships and Foundation investments.

**Paid Time Off:**

- Holidays – 11 days per calendar year
- Vacation – 10 days accrue per calendar year and increases based on years of service.
- Sick Leave / Personal Leave / Family and Medical Leave

Interested candidates may submit their resume to Lisa Reeves at [lreeves@cochamber.com](mailto:lreeves@cochamber.com) by Sept 8, 2025.