State of Colorado

Department of Labor and Employment Actuarial Study of the Solvency of the Proposed Colorado Family and Medical Leave Insurance Program

Firm:

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December 9, 2019

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December 9, 2019

Jeff Fitzgerald
Director, Division of Unemployment Insurance
Colorado Department of Labor and Employment
251 E. 12th Ave.
Denver, CO 80203

Dear Mr. Fitzgerald:

We are pleased to submit to you our final report on the Actuarial Study of the Solvency of the Proposed Colorado and Medical Leave Insurance Program.

We very much appreciate the cooperation and courtesies extended to us during the course of this engagement. Please do not hesitate to contact us if you have any question about the report.

Thank you for the opportunity to work with you on this project.

Sincerely,

Aguedo M. Ingco, FCAS, MAAA, CPCU, ARM

President

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| AMI Risk Consultant | s, Inc. |
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State of Colorado Department of Labor and Employment

Actuarial Study of the Solvency of the Proposed Colorado Family and Medical Leave Insurance Program

Purpose

The Colorado Department of Labor and Employment (CDLE) engaged the services of AMI Risk Consultants, Inc (AMI) to conduct an actuarial study of the short term and long-term **solvency** of the proposed family and medical leave insurance program based on the initial recommendations of the Paid Family and Medical Leave Implementation Task Force (Task Force).

In conducting our analysis, AMI utilized, to the extent possible, **information from other states' existing family and medical leave programs** (New York, New Jersey, California, Hawaii, Rhode Island, Massachusetts, Washington D.C., Washington State, Connecticut and Oregon).

This study was conducted with the following presumed timeline:

- A Family and Medical Leave Program is established no later than July 1, 2020;
- Education and outreach for the Program begins no later than January 1, 2022;
- A funding stream is established no later than January 1, 2023;
- Benefit payments begin no later than January 1, 2024.

Conclusion

The table below shows the recommended premium rates to achieve solvency and the projected Fund balance at the end of each year based on the corresponding premium rates.

The premium rates were calculated to achieve a level of solvency over 10 years that is equivalent to a 75% confidence level. With the addition of reserves accumulated in 2023 from premiums collected without paying claims, however, the confidence level of the projected Fund Balance is raised to 87%. This is in the assumption that the 2023 premiums collected will be distributed uniformly across 10 years.

Recommended Premium Rates and Projected Fund Balance 2024-2033

| Low Benefit Model | Low | Bene | fit | Model |
|-------------------|-----|------|-----|-------|
|-------------------|-----|------|-----|-------|

| Year | Premium Rate | Fund Balance (\$MM's) |
|------|--------------|--------------------------|
| 2024 | 0.0071 | 1,215 |
| 2025 | 0.0073 | 1,431 |
| 2026 | 0.0075 | 1,664 |
| 2027 | 0.0076 | 1,917 |
| 2028 | 0.0078 | 2,189 |
| 2029 | 0.0080 | 2,484 |
| 2030 | 0.0082 | 2,802 |
| 2031 | 0.0083 | 3,146 |
| 2032 | 0.0085 | 3,518 |
| 2033 | 0.0087 | 3,920 |

High Benefit Model

| Year | Premium Rate | Fund Balance (\$MM's) |
|------|--------------|--------------------------|
| 2024 | 0.0118 | 2,454 |
| 2025 | 0.0121 | 2,887 |
| 2026 | 0.0123 | 3,356 |
| 2027 | 0.0126 | 3,863 |
| 2028 | 0.0129 | 4,410 |
| 2029 | 0.0132 | 5,002 |
| 2030 | 0.0135 | 5,642 |
| 2031 | 0.0139 | 6,334 |
| 2032 | 0.0142 | 7,082 |
| 2033 | 0.0145 | 7,890 |

Based on the parameters set forth in the Task Force Recommendations, as described on Appendix A, AMI provided the various estimates requested by the CDLE.

There are two possible benefit levels set forth by the Task Force. Separate sets of exhibits are attached corresponding to the two models:

- Low Benefits Model (LBM)
- High Benefits Model (HBM)

Conclusion (continued)

The exhibits are numbered in the same sequence as listed in the Statement of Work specified by the CDLE.

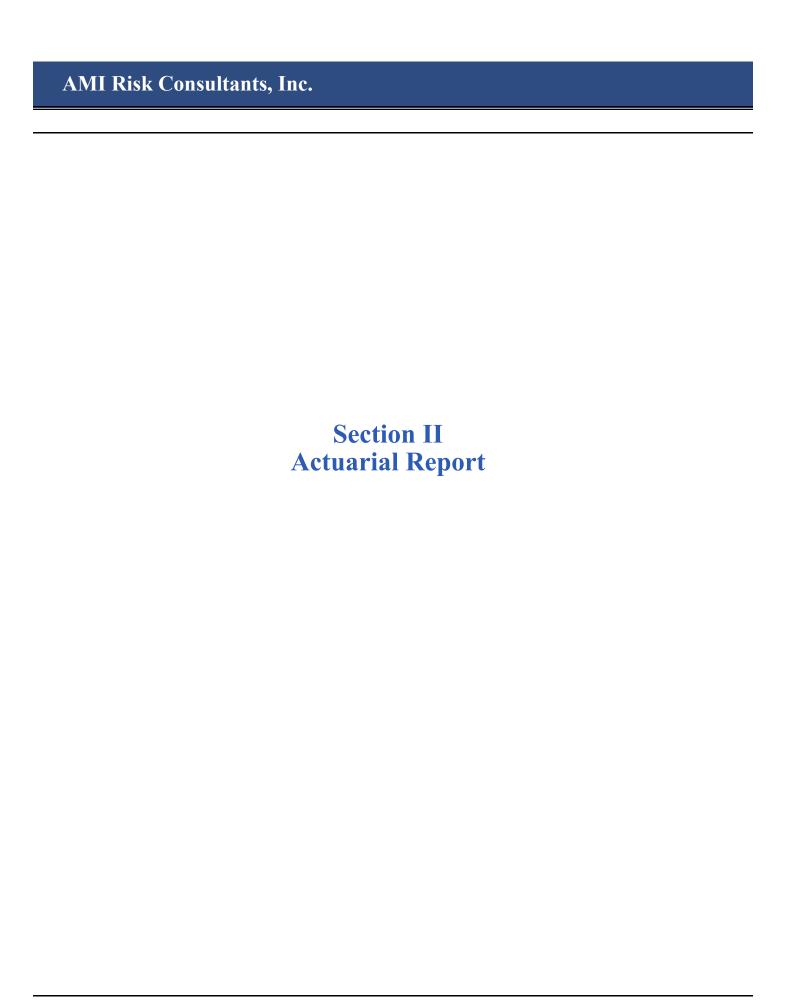
- Summary Exhibit Presents the summary of calculations as well as the projected Fund balance for ten (10) years.
- Exhibit I Estimated cost necessary to cover benefit payments, the direct and indirect costs of the operation and administration and as to maintain a cash balance for the following years:

```
oOne (1) year
oTwo (2) to five (5) years
oSix (6) to ten (10) years
```

- Exhibit II Estimate the annual revenues for the Fund for the next ten (10) fiscal years beginning with January 1, 2023.
- Exhibit III Estimate the annual expenditures for the Fund for the next ten (10) fiscal years beginning with January 1, 2024.
- Exhibit IV Estimate the total number of open claims for the Fund, by each fiscal year, as of the end of the next ten fiscal years, beginning with January 1, 2024.
- Exhibit V Project the rates of utilization by workers (defined as benefits paid out) for qualifying event(s) for each type of leave:

```
oPaid Family Leave
oPaid Medical Leave
```

- Exhibit VI Project reserves in the Fund and the adequacy of such reserves, by each fiscal year, as of the end of the next ten (10) fiscal years, beginning with January 1, 2024. Include recommendations on optimal long-term reserve and solvency ratios, accounting for variations in economic trends.
- Exhibit VII Estimates additional cost to cover benefit payments of 12 weeks of extended bonding period.



Actuarial Approach

In establishing the short-term and long-term solvency as required by the Task Force, we computed the following for 2024-2033:

1. Ultimate Cost of Benefits

We estimated the ultimate cost of benefits by first multiplying the following for each type of qualifying event: assumed average cost; assumed utilization rate; and projected number of covered workers (Exhibit V, Page 1 of 2). The cost for each type of qualifying event are then summed to get the total ultimate cost of benefits.

- a. Average Cost For each underlying event, the average cost is calculated by multiplying the estimated average weekly benefit by the estimated duration. To distinguish the average weekly benefit and estimated duration by underlying event, a relativity factor was developed for each of these components. For the former, the relativity factor is relative to the state wide average weekly benefit as base. For the latter, the relativity factor is relative to the maximum duration limit (Exhibit V, Page 2 of 2).
- b. Utilization Rate The utilization rates were calculated based on the experience of other States as well as simulation studies performed for Colorado. Utilization rates for Domestic Violence related leave and Organ Donation related leaves were estimated based on the ratio of actual number of cases and the population size. The former is based in US experience while the latter is based on Wyoming and Colorado experience (Exhibit V, Page 1 of 2).
- c. Projected Number of Workers The projected number of workers was calculated by trending the 2018 Colorado number of workers from the 2018 CDLE, Labor Market Information, Quarterly Census of Employment and Wages. The effect of companies establishing and participating in private plans was also considered.

Actuarial Approach (continued)

2. Projected Premium Rate

We estimated the Projected Premium Rate per \$1,000 in Wages by taking the Projected Ultimate Losses for 2019, trending it and loading it for expenses and a solvency margin to estimate the Projected Premiums and then dividing it by the Projected Wages (Exhibit II).

The solvency margin is included to raise the level of confidence of our projected premium to the commonly used level of 75%. Separate factors were considered for losses and expenses.

Trends for the following were explicitly considered: utilization rate, wage rate, technological advancement rate, labor force rate, effect of companies establishing and participating in their private plans. (see Exhibit II).

3. Projected Paid Expenses

We estimated paid expenses (Exhibit III) by applying an expense ratio to projected premiums (excluding the loading for solvency). The expense ratio is based on the experience of other states.

4. Projected Number of Open Claims

We estimated the number of open claims at the end of years 2024-2033 (Exhibit IV) by multiplying the projected number of claims during the event year and the assumed percentage of unpaid claims at the end of the year. We have assumed that 20% of claims incurred during the year remains unpaid at the end of the year.

5. Projected Loss Reserves

We estimated the projected loss reserves (Exhibit VI) by adding the beginning reserve during the payment year to the difference of ultimate losses and paid losses.

Attached Appendices

We prepared the following Appendices as support for the Exhibits described:

- Appendix A compares the parameters for the LBM with the HBM.
- Appendix B shows the assumed distribution of Colorado wages and calculates the Annual and Weekly Average Benefit Levels based on the assumed distribution of Colorado wages and \$90,000 wage cap.
- Appendix C calculates the estimated number of reported claims in 2019 by qualifying event.
- Appendix D calculates the Claim Cash Flow for the period 2024-2033.
- •Appendix E tests the reasonableness of AMI's projections with the projections made by Stiffler, as published in his paper "Estimating the Costs and Financing of Family and Medical Leave Insurance in Colorado." As the comparison suggests, AMI's estimates are higher, most likely for the following reasons:
 - a. AMI's calculations covers more underlying events.
 - b. AMI's estimates are for more recent years. Stiffler's estimate covers year 2014 to 2016 while AMI's estimate covers 2024 to 2033. AMI's number of covered workers and total wages covered are higher due to increasing trend over the years.
 - c. AMI's eligibility requirement for the program is lower. AMI used \$5,000 and \$300 as required earnings to be qualified for FAMLI benefits while Stiffler's required earnings to be qualified is \$7,480. Note that on Stiffler's article, he only indicated 680 hours of work to be qualified. AMI assumed minimum wage in Colorado of \$11 per hour to estimate the corresponding required earnings to be qualified.

Comparison of Assumptions

Comparison of Assumptions - Low Benefit Model vs High Benefit Model

A comparison of the methodology and assumptions used when developing the estimates for LBM versus HBM are as follows:

- a. We used the same methodology to develop the HBM exhibits as was used to develop the LBM exhibits. Only some of the assumptions were different.
- b. We considered the difference in parameters in the calculation. For example, the earnings threshold in the prior year for LBM is \$5,000 compared to \$300 for HBM (Appendix A) as indicated by the Task Force.
- c. Although the maximum weeks per event increases by a factor of 2.33 (14/6) in going from LBM to HBM, we assumed that the average number of weeks availed increases by less than that factor. We assumed the level of satisfaction is achieve sooner relative to the maximum allowed when the maximum allowed is higher.
- d. We assumed that the utilization rate increases slightly, the higher the benefit levels such as for HBM relative to LBM.
- e. We assumed that the cap on premium collections for LBM is \$90,000, compared to \$132,000 for HBM as indicated by the Task Force. Furthermore, the contributions of employers with 15 or less employees were excluded for LBM.
- f. We assumed that the cost per claim is the same in LBM and HBM.

AMI Model and Judgments

Because some of the necessary information was not readily available from either existing comparable programs or from the State of Colorado, we relied on our proprietary models and judgments to calculate the requested estimates. The assumptions determined in this way are as follows:

a. We used a solvency ratio of 20% for losses and 5% for expenses. To maintain a level of solvency, it is necessary that predicted losses and expenses be calculated based at a higher level of confidence, such as the 75% confidence level which is commonly used in the industry. This level gives a 75% likelihood that the funds established will be sufficient to cover both claims and expenses.

AMI's Solvency Model was developed by running a Monte Carlo simulation to simulate at least 10,000 years of claims for various insurance coverages and entities.

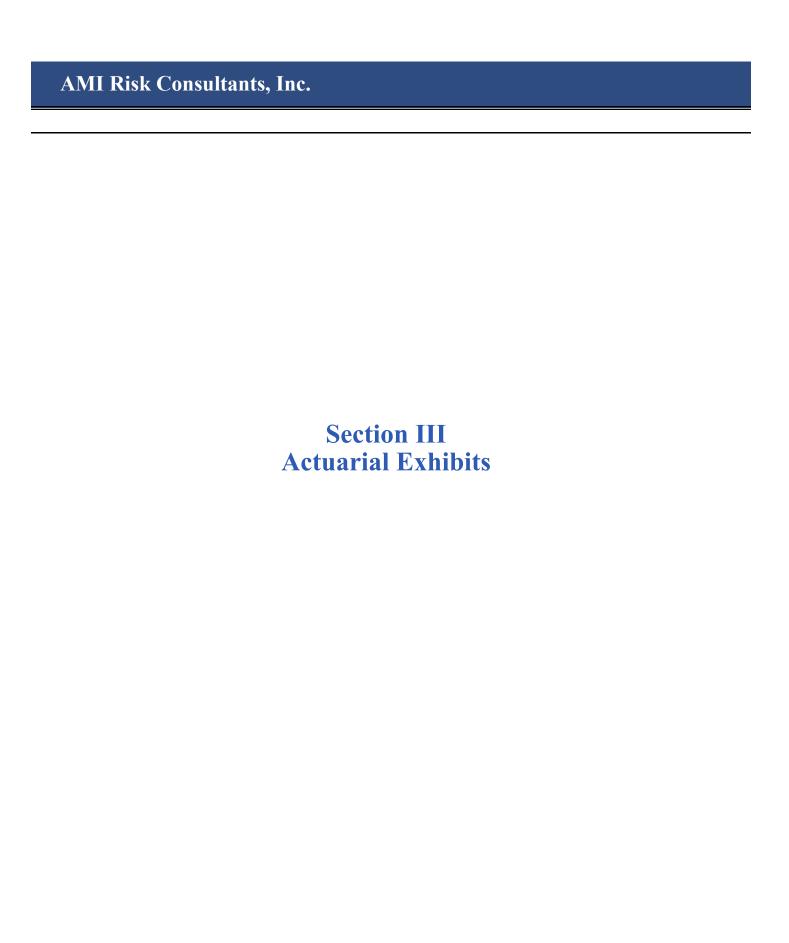
Because of the planned premium collections without claim payments in 2023, the set 75% confidence level will increase to 87% confidence level as explained in Page 2.

- b. We assumed that 80% of the claims will be paid out by the end of first year and the remaining 20% by the end of the second year. We also assumed that only lump sum payments will be made. We used AMI's Loss Development Model, which measures the payment pattern of various coverages. We assumed that the Fund's claims will show payment patterns similar to short tailed business.
- c. We assumed that imposing an additional 52-week duration limit to the per event limits would reduce claims by 5%.

Study Limitations

Our projections are subject to potential errors of estimation because they relate to the outcome of events yet to occur. Consequently, while we believe that our assumptions and methods are reasonable, we cannot guarantee that actual results will not differ, perhaps substantially, from our estimates.

We recommend that the Fund monitor actual results as they develop and adjust the projections to reflect the actual results that emerge.



SUMMARY OF RESULTS AMOUNTS IN \$000's

| | 2024 | | 20 | 033 |
|-------------------|---------------|---------------|---------------|---------------|
| | LBM | HBM | LBM | HBM |
| | | | | |
| Premiums | \$1,168,876 | \$2,294,367 | \$2,308,567 | \$4,580,136 |
| Paid Losses | \$731,486 | \$1,479,401 | \$1,819,845 | \$3,680,567 |
| Expenses | \$68,236 | \$71,681 | \$87,061 | \$91,457 |
| Cashflow | \$369,155 | \$743,285 | \$401,661 | \$808,112 |
| Wage Base | \$163,583,485 | \$194,810,356 | \$264,888,041 | \$315,453,200 |
| Premium Rate* | 0.0071 | 0.0118 | 0.0087 | 0.0145 |
| Number of Claims* | 258,896 | 271,969 | 445,910 | 468,426 |
| Reserves | \$1,028,484 | \$2,080,069 | \$1,215,138 | \$2,457,570 |
| | | | | |

| Year | LB | BM | HI | BM |
|-------|--------------|---------------|--------------|---------------|
| т еаг | Premium Rate | Fund Balance* | Premium Rate | Fund Balance* |
| | | | | |
| 2024 | 0.0071 | \$1,214,767 | 0.0118 | \$2,453,504 |
| 2025 | 0.0073 | \$1,430,906 | 0.0121 | \$2,887,203 |
| 2026 | 0.0075 | \$1,664,450 | 0.0123 | \$3,355,986 |
| 2027 | 0.0076 | \$1,916,802 | 0.0126 | \$3,862,693 |
| 2028 | 0.0078 | \$2,189,476 | 0.0129 | \$4,410,392 |
| 2029 | 0.0080 | \$2,484,111 | 0.0132 | \$5,002,399 |
| 2030 | 0.0082 | \$2,802,476 | 0.0135 | \$5,642,299 |
| 2031 | 0.0083 | \$3,146,484 | 0.0139 | \$6,333,968 |
| 2032 | 0.0085 | \$3,518,201 | 0.0142 | \$7,081,594 |
| 2033 | 0.0087 | \$3,919,862 | 0.0145 | \$7,889,707 |
| | | | | |

^{*}Initial 2023 Premiums Collection plus the Cumulative Cashflow in Exhibit I - Column (4)

CALCULATION OF PROJECTED CASHFLOW - 2024 - 2033 AMOUNTS IN \$000's

| Payment Year | Projected Premiums | Paid Losses | Paid Expenses | Projected Cashflow |
|--------------|-----------------------|----------------|------------------|-----------------------|
| | (1) | (2) | (3) | (4) |
| | | | | |
| 2024 | 1,168,876 | 731,486 | 68,236 | 369,155 |
| 2025 | 1,260,653 | 973,823 | 70,691 | 216,139 |
| 2026 | 1,359,648 | 1,052,990 | 73,114 | 233,544 |
| 2027 | 1,466,429 | 1,138,594 | 75,484 | 252,351 |
| 2028 | 1,581,609 | 1,231,156 | 77,779 | 272,674 |
| 2029 | 1,705,849 | 1,331,243 | 79,972 | 294,635 |
| 2030 | 1,839,865 | 1,439,467 | 82,033 | 318,365 |
| 2031 | 1,984,425 | 1,556,488 | 83,928 | 344,008 |
| 2032 | 2,140,360 | 1,683,024 | 85,619 | 371,718 |
| 2033 | 2,308,567 | 1,819,845 | 87,061 | 401,661 |
| | | | | |

- (1) Per Exhibit II-Low, Column (2)
- (2) See Appendix D
- (3) Per Exhibit III-Low, Column (2)
- (4) = (1) (2) (3); Cashflow = Premiums Paid Losses Expenses

CALCULATION OF PROJECTED CASHFLOW - 2024 - 2033 AMOUNTS IN \$000's

| Payment Year | Projected Premiums | Paid Losses | Paid Expenses | Projected Cashflow |
|--------------|-----------------------|----------------|------------------|-----------------------|
| | (1) | (2) | (3) | (4) |
| 2024 | 2,294,367 | 1,479,401 | 71,681 | 743,285 |
| 2025 | 2,477,514 | 1,969,520 | 74,295 | 433,699 |
| 2026 | 2,675,287 | 2,129,632 | 76,871 | 468,784 |
| 2027 | 2,888,854 | 2,302,761 | 79,386 | 506,707 |
| 2028 | 3,119,478 | 2,489,965 | 81,814 | 547,698 |
| 2029 | 3,368,520 | 2,692,387 | 84,126 | 592,007 |
| 2030 | 3,637,454 | 2,911,266 | 86,288 | 639,900 |
| 2031 | 3,927,867 | 3,147,938 | 88,260 | 691,669 |
| 2032 | 4,241,477 | 3,403,850 | 90,000 | 747,627 |
| 2033 | 4,580,136 | 3,680,567 | 91,457 | 808,112 |

- (1) Per Exhibit II-High, Column (2)
- (2) See Appendix D
- (3) Per Exhibit III-High, Column (2)
- (4) = (1) (2) (3); Cashflow = Premiums Paid Losses Expenses

CALCULATION OF PROJECTED PREMIUMS AND PREMIUM RATE - 2024 - 2033 AMOUNTS IN \$000's

| Event Year | Projected Ultimate Claims | Projected Premiums | Projected Wages | Projected Premium Rate |
|------------|------------------------------|-----------------------|--------------------|---------------------------|
| | (1) | (2) | (3) | (4) |
| | | | | |
| 2024 | 914,357 | 1,168,876 | 163,583,485 | 0.0071 |
| 2025 | 988,690 | 1,260,653 | 172,582,818 | 0.0073 |
| 2026 | 1,069,066 | 1,359,648 | 182,077,237 | 0.0075 |
| 2027 | 1,155,976 | 1,466,429 | 192,093,980 | 0.0076 |
| 2028 | 1,249,951 | 1,581,609 | 202,661,780 | 0.0078 |
| 2029 | 1,351,566 | 1,705,849 | 213,810,955 | 0.0080 |
| 2030 | 1,461,442 | 1,839,865 | 225,573,487 | 0.0082 |
| 2031 | 1,580,250 | 1,984,425 | 237,983,119 | 0.0083 |
| 2032 | 1,708,717 | 2,140,360 | 251,075,451 | 0.0085 |
| 2033 | 1,847,628 | 2,308,567 | 264,888,041 | 0.0087 |
| | | | | |

Assumptions

| (5) Permissible Loss Ratio for Year 2024 | 0.9306 |
|--|--------|
| (6a) Solvency Margin - Losses | 0.2000 |
| (6b) Solvency Margin - Expenses | 0.0500 |

| (7) Utilization Rate Trend | 3.53% |
|-------------------------------------|---------|
| (8) Wage Rate Trend | 2.82% |
| (9) Technological Advancement Trend | (1.00%) |
| (10) Labor Force Trend | 2.65% |
| (11) Effect of Private Plan Trend | (0.04%) |
| (12) Overall Claims Trend | 8.13% |

- (1) Trended Estimated Ultimate Losses from Exhibit V-Low, Page 1 using (12)
- (2) = ((1) / (5)) * [(1 + (6a)) * (5) + (1 + (6b)) * (1 (5))]; Premiums = Ultimate Claims + Expenses + Solvency Margin
- (3) Trended Total Annual Wages in Colorado. Capped to \$90,000 Wage Base. Adjusted for Employers with 15 or fewer Employees. The Annual Wage is taken from Labor Market Information, Quarterly Census of Employment and Wages of Colorado Department of Labor and Employment
- (4) = (2)/(3); Premium Rate = Premiums / Wage Base
- (5) 1.00 less the expense ratio in Exhibit III-Low. This ratio gradually increases to 0.9550 in 2033 to reflect expected economies of scale.
- (6a) & (6b) Per AMI Calculations.
- (7) Selected based from EDD California 2015 Paid Family Leave Market Research (growth rate of claims over growth rate of labor force from 2004 to 2015)
- (8) Selected from the CDLE, Labor Market Information, Quarterly Census of Employment and Wages
- (9) Based in known decrease in frequency and severity of claims for comparable paid family and medical programs.
- (10) Selected trend from the 2018 CDLE, Labor Market Information, Quarterly Census of Employment and Wages.
- (11) Per Washington State Experience
- (12) = [1 + (7)] * [1 + (8)] * [1 + (9)] * [1 + (10)] * [1 + (11)] 1

CALCULATION OF PROJECTED PREMIUMS AND PREMIUM RATE - 2024 - 2033 AMOUNTS IN \$000's

| Event Year | Projected Ultimate Claims | Projected Premiums | Projected Wages | Projected Premium Rate |
|------------|------------------------------|-----------------------|--------------------|---------------------------|
| | (1) | (2) | (3) | (4) |
| | | | | |
| 2024 | 1,849,252 | 2,294,367 | 194,810,356 | 0.0118 |
| 2025 | 1,999,587 | 2,477,514 | 205,527,595 | 0.0121 |
| 2026 | 2,162,144 | 2,675,287 | 216,834,429 | 0.0123 |
| 2027 | 2,337,916 | 2,888,854 | 228,763,293 | 0.0126 |
| 2028 | 2,527,977 | 3,119,478 | 241,348,408 | 0.0129 |
| 2029 | 2,733,490 | 3,368,520 | 254,625,878 | 0.0132 |
| 2030 | 2,955,710 | 3,637,454 | 268,633,789 | 0.0135 |
| 2031 | 3,195,995 | 3,927,867 | 283,412,328 | 0.0139 |
| 2032 | 3,455,814 | 4,241,477 | 299,003,889 | 0.0142 |
| 2033 | 3,736,755 | 4,580,136 | 315,453,200 | 0.0145 |
| | | | | |

Assumptions

| (5) Permissible Loss Ratio for Year 2024 | 0.9627 |
|--|--------|
| (6a) Solvency Margin - Losses | 0.2000 |
| (6b) Solvency Margin - Expenses | 0.0500 |

| (7) Utilization Rate Trend | 3.53% |
|-------------------------------------|---------|
| (8) Wage Rate Trend | 2.82% |
| (9) Technological Advancement Trend | (1.00%) |
| (10) Labor Force Trend | 2.65% |
| (11) Effect of Private Plan Trend | (0.04%) |
| (12) Overall Claims Trend | 8.13% |

- (1) Trended Estimated Ultimate Losses from Exhibit V-High, Page 1 using (12)
- (2) = ((1) / (5)) * [(1 + (6a)) * (5) + (1 + (6b)) * (1 (5))]; Premiums = Ultimate Claims + Expenses + Solvency Margin
- (3) Trended Total Annual Wages in Colorado. Capped to \$132,900 Wage Base. The Annual Wage is taken from Labor Market Information, Quarterly Census of Employment and Wages of Colorado Department of Labor and Employment
- (4) = (2)/(3); Premium Rate = Premiums / Wage Base
- (5) 1.00 less the expense ratio in Exhibit III-Low. This ratio gradually increases to 0.9761 in 2033 to reflect expected economies of scale. The permissible loss ratio is higher for HBM because expense ratio is lower.
 - The expense ratio is lower because the fixed portion is now ratioed to a higher benefit level.
- (6a) & (6b) Per AMI Calculations.
- (7) Selected based from EDD California 2015 Paid Family Leave Market Research (growth rate of claims over growth rate of labor force from 2004 to 2015)
- (8) Selected from the CDLE, Labor Market Information, Quarterly Census of Employment and Wages
- (9) Based in known decrease in frequency and severity of claims for comparable paid family and medical programs.
- (10) Selected trend from the 2018 CDLE, Labor Market Information, Quarterly Census of Employment and Wages.
- (11) Per Washington State Experience
- (12) = [1 + (7)] * [1 + (8)] * [1 + (9)] * [1 + (10)] * [1 + (11)] 1

CALCULATION OF PROJECTED EXPENSES - 2024-2033 AMOUNTS IN \$000's

| Payment Year | Projected Premiums | Paid Expenses |
|--------------|-----------------------|------------------|
| | (1) | (2) |
| | | |
| 2024 | 1,168,876 | 68,236 |
| 2025 | 1,260,653 | 70,691 |
| 2026 | 1,359,648 | 73,114 |
| 2027 | 1,466,429 | 75,484 |
| 2028 | 1,581,609 | 77,779 |
| 2029 | 1,705,849 | 79,972 |
| 2030 | 1,839,865 | 82,033 |
| 2031 | 1,984,425 | 83,928 |
| 2032 | 2,140,360 | 85,619 |
| 2033 | 2,308,567 | 87,061 |
| | | |

Assumptions

| (3) Expense Ratio for Year 2024 | 0.0694 |
|---------------------------------|--------|

- (1) Per Exhibit II-Low, Column (2)
- (2) Exhibit II-Low, Column (1) / Exhibit II-Low, Item (5) * (3)
- (3) Selected Expense Ratio from Annual Report for 2017: New Jersey Family Leave Insurance and Temporary Disability Insurance Program Historical Expense Ratio and Colorado Paid Family and Medical Leave: Program Design and Implementation assumed Expense Ratio. This ratio gradually decreases to 0.0450 in 2033 to reflect expected economies of scale. Assumed that the cost per claim is the same in LBM and HBM.

CALCULATION OF PROJECTED EXPENSES - 2024-2033 AMOUNTS IN \$000's

| Payment Year | Projected Premiums | Paid Expenses |
|--------------|-----------------------|------------------|
| | (1) | (2) |
| | | |
| 2024 | 2,294,367 | 71,681 |
| 2025 | 2,477,514 | 74,295 |
| 2026 | 2,675,287 | 76,871 |
| 2027 | 2,888,854 | 79,386 |
| 2028 | 3,119,478 | 81,814 |
| 2029 | 3,368,520 | 84,126 |
| 2030 | 3,637,454 | 86,288 |
| 2031 | 3,927,867 | 88,260 |
| 2032 | 4,241,477 | 90,000 |
| 2033 | 4,580,136 | 91,457 |
| | | |

Assumptions

| (3) Expense Ratio for Year 2024 | 0.0373 |
|---------------------------------|--------|

- (1) Per Exhibit II-High, Column (2)
- (2) Exhibit II-High, Column (1) / Exhibit II-High, Item (5) * (3)
- (3) Selected Expense Ratio from Annual Report for 2017: New Jersey Family Leave Insurance and Temporary Disability Insurance Program Historical Expense Ratio and Colorado Paid Family and Medical Leave: Program Design and Implementation assumed Expense Ratio. This ratio gradually decreases to 0.0239 in 2033 to reflect expected economies of scale. The expense ratio is lower for HBM because the fixed portion is now ratioed to a higher benefit level. Assumed that the cost per claim is the same in LBM and HBM.

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF PROJECTED NUMBER OF OPEN CLAIMS AT THE END OF THE YEAR - 2024-2033

| Event Veen | Projected | AT THE END OF PAYMENT YEAR: | | | | | | | | | |
|------------|------------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Event Year | Number of Claims | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
| | | | | | | | | | | | |
| 2024 | 258,896 | 51,779 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 275,018 | | 55,004 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 292,144 | | | 58,429 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 310,336 | | | | 62,067 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 329,662 | | | | | 65,932 | 0 | 0 | 0 | 0 | 0 |
| 2029 | 350,190 | | | | | | 70,038 | 0 | 0 | 0 | 0 |
| 2030 | 371,997 | | | | | | | 74,399 | 0 | 0 | 0 |
| 2031 | 395,162 | | | | | | | | 79,032 | 0 | 0 |
| 2032 | 419,770 | | | | | | | | | 83,954 | 0 |
| 2033 | 445,910 | | | | | | | | | | 89,182 |
| Total | | 51,779 | 55,004 | 58,429 | 62,067 | 65,932 | 70,038 | 74,399 | 79,032 | 83,954 | 89,182 |

Notes:

Projected Number of Claims are taking the 2019 number of claims in Appendix C and trending it using the Utilization Rate Trend - Item (7), Labor Force Trend - Item (10) and Effect of Private Plan Trend - Item (11) in Exhibit II-Low.

Number of Open Claims = Estimated Number of Claims * (1 - Cumulative Claim Settlement Pattern)

This assumes that only lump sump payments will be made.

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF PROJECTED NUMBER OF OPEN CLAIMS AT THE END OF THE YEAR - 2024-2033

| Event Year | Projected | | | | A | T THE END OF | PAYMENT YEA | R: | | | |
|------------|------------------|--------|--------|--------|--------|--------------|-------------|--------|--------|--------|--------|
| Event Tear | Number of Claims | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
| | | | | | | | | | | | |
| 2024 | 271,969 | 54,394 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 288,905 | | 57,781 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 306,896 | | | 61,379 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 326,007 | | | | 65,201 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 346,308 | | | | | 69,262 | 0 | 0 | 0 | 0 | 0 |
| 2029 | 367,873 | | | | | | 73,575 | 0 | 0 | 0 | 0 |
| 2030 | 390,781 | | | | | | | 78,156 | 0 | 0 | 0 |
| 2031 | 415,116 | | | | | | | | 83,023 | 0 | 0 |
| 2032 | 440,966 | | | | | | | | | 88,193 | 0 |
| 2033 | 468,426 | | | | | | | | | | 93,685 |
| | | | | | | | | | | | |
| Total | | 54,394 | 57,781 | 61,379 | 65,201 | 69,262 | 73,575 | 78,156 | 83,023 | 88,193 | 93,685 |

Notes:

Projected Number of Claims are taking the 2019 number of claims in Appendix C and trending it using the Utilization Rate Trend - Item (7), Labor Force Trend - Item (10) and Effect of Private Plan Trend - Item (11) in Exhibit II-High.

Number of Open Claims = Estimated Number of Claims * (1 - Cumulative Claim Settlement Pattern)

This assumes that only lump sump payments will be made.

CALCULATION OF ESTIMATED ULTIMATE LOSSES - 2019

| Qualifying Event | Average Cost | Utilization Rate | Estimated Ultimate Losses (in \$000's) |
|--|-----------------|---------------------|--|
| | (1) | (2) | (3) |
| Family: | | | |
| Bonding (parental leave after child birth/ adoption) | 3,313 | 0.020540 | 177,134 |
| Care for family members | 3,374 | 0.007227 | 63,463 |
| Military service related leave | 1,679 | 0.000057 | 250 |
| Family Total | | | 240,847 |
| Medical: | | | |
| Own disability (including actual child birth and time to recover from child birth) | 3,482 | 0.040564 | 367,613 |
| Domestic violence, sexual assault, stalking | 2,015 | 0.000790 | 4,143 |
| Organ donation | 3,358 | 0.000684 | 5,976 |
| Medical Total | | | 377,731 |
| Grand Total | | 0.069861 | 618,578 |

| (4) Number of Covered Workers | 2,739,754 |
|--------------------------------|-----------|
| (5) Effect of Maximum Sum for | |
| Family Leave and Medical Leave | 0.950 |
| Combined in a 52-Week Period | |

- (1) Per Exhibit V-Low, Page 2, Column (5)
- (2) For Bonding, Family Care and Own Disability: Per "Colorado Paid Family and Medical Leave: Program Design and Implementation" article.
 - For Military Service Related Leave: Per New York experience based in "Colorado Paid Family and Medical Leave: Program Design and Implementation" article.
 - For Domestic Violence, Sexual Assault and Stalking Leave: Rate of Domestic Violence, Sexual Assault and Stalking from BJS, National Crime Victimization Survey.
 - For Organ Donation Leave: Six-Year Average of the Ratio of Number Organ Donors to Population in Wyoming and Colorado from Donor Alliance website.
- (3) = (1) * (2) * (4) *(5) / 1000; Ultimate Losses = Number of Covered Workers * Utilization Rate * Average Cost * Adjustment Factor
- (4) Data from the 2018 CDLE, Labor Market Information, Quarterly Census of Employment and Wages trended to 2019. Adjusted for \$5,000 earnings threshold. Adjusted for employers with equivalent private plans to opt out.
- (5) Per AMI Calculations

CALCULATION OF ESTIMATED ULTIMATE LOSSES - 2019

| Qualifying Event | Average Cost | Utilization Rate | Estimated Ultimate Losses (in \$000's) |
|--|-----------------|---------------------|--|
| | (1) | (2) | (3) |
| Family: | | | |
| Bonding (parental leave after child birth/ adoption) | 6,847 | 0.021567 | 384,505 |
| Care for family members | 7,324 | 0.007588 | 144,705 |
| Military service related leave | 3,006 | 0.000060 | 470 |
| Family Total | | | 529,680 |
| Medical: | | | |
| Own disability (including actual | | | |
| child birth and time to recover | 6,332 | 0.042592 | 702,336 |
| from child birth) | | | |
| Domestic violence, sexual assault, stalking | 3,608 | 0.000830 | 7,793 |
| Organ donation | 6,013 | 0.000718 | 11,241 |
| Medical Total | 0,010 | 0.0007.10 | 721,370 |
| Grand Total | | 0.073354 | 1,251,050 |

| (4) Number of Covered Workers | 2,741,047 |
|--------------------------------|-----------|
| (5) Effect of Maximum Sum for | |
| Family Leave and Medical Leave | 0.950 |
| Combined in a 52-Week Period | |

- (1) Per Exhibit V-High, Page 2, Column (5)
- (2) For Bonding, Family Care and Own Disability: Per "Colorado Paid Family and Medical Leave: Program Design and Implementation" article.
 - For Military Service Related Leave: Per New York experience based in "Colorado Paid Family and Medical Leave: Program Design and Implementation" article
 - For Domestic Violence, Sexual Assault and Stalking Leave: Rate of Domestic Violence, Sexual Assault and Stalking from BJS, National Crime Victimization Survey.
 - For Organ Donation Leave: Six-Year Average of the Ratio of Number Organ Donors to Population in Wyoming and Colorado from Donor Alliance website.
- (3) = (1) * (2) * (4) *(5) / 1000; Ultimate Losses = Number of Covered Workers * Utilization Rate * Average Cost * Adjustment Factor
- (4) Data from the 2018 CDLE, Labor Market Information, Quarterly Census of Employment and Wages trended to 2019. Adjusted for \$300 earnings threshold. Adjusted for employers with equivalent private plans to opt out.
- (5) Per AMI Calculations

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT - 2019 FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF AVERAGE COST - 2019

| | Average Benefit Relativity | Average Weekly Benefit | Average Number of Weeks Relativity | Average Number of Weeks of Benefit | Average Cost |
|---|----------------------------|------------------------|---------------------------------------|---------------------------------------|--------------|
| | (1) | (2) | (3) | (4) | (5) |
| Family: Bonding (parental leave after child birth/ adoption) Care for family members Military service related leave | 1.024 | 683 | 0.809 | 4.855 | 3,313 |
| | 0.923 | 615 | 0.914 | 5.484 | 3,374 |
| | 0.800 | 533 | 0.525 | 3.150 | 1,679 |
| Medical: Own disability (including actual child birth and time to recover from child birth) Domestic violence, sexual assault, stalking Organ donation | 0.871 | 580 | 1.000 | 6.000 | 3,482 |
| | 0.800 | 533 | 0.630 | 3.780 | 2,015 |
| | 1.000 | 666 | 0.840 | 5.040 | 3,358 |

| (6) Statewide Average Benefit per Week | 666 |
|--|-----|
| (7) Assumed Base Number of Weeks | 6 |

Notes:

(1) - For Bonding, Care and Own Disability- Extrapolated based on the distribution of the ratio average weekly benefit per qualifying event to the statewide average weekly benefit of other States

For Military service related leave, Domestic violence leave and Organ donation related leave - Per AMI Calculations.

- (2) = (1) * (6)
- (3) For Bonding, Care and Own Disability Extrapolated based on the distribution of the ratio of average benefit duration per qualifying event to the statewide allowed duration of other States.

For Military service related leave, Domestic violence leave and Organ donation related leave - Per AMI Calculations.

Adjusted for more generous feature of Colorado FAMLI such as higher wage replacement percentage and job protection.

- (4) = (3) * (7)
- (5) = (2) * (4) * (8)
- (6) See Appendix B
- (7) See Appendix A

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT - 2019 FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF AVERAGE COST - 2019

| | Average Benefit Relativity | Average Weekly Benefit | Average Number of Weeks Relativity | Average Number of Weeks of Benefit | Average Cost |
|--|----------------------------|------------------------|---------------------------------------|---------------------------------------|--------------|
| | (1) | (2) | (3) | (4) | (5) |
| Family: Bonding (parental leave after child birth/ adoption) | 1.024 | 683 | 0.717 | 10.032 | 6,847 |
| Care for family members | 0.923 | 615 | 0.850 | 11.904 | 7,324 |
| Military service related leave | 0.800 | 533 | 0.403 | 5.641 | 3,006 |
| Medical: Own disability (including actual child birth and time to recover from child birth) | 0.871 | 580 | 0.779 | 10.912 | 6,332 |
| Domestic violence, sexual assault, stalking | 0.800 | 533 | 0.483 | 6.769 | 3,608 |
| Organ donation | 1.000 | 666 | 0.645 | 9.025 | 6,013 |

| (6) Statewide Average Benefit per Week | 666 |
|--|-----|
| (7) Assumed Base Number of Weeks | 14 |

Notes:

(1) - For Bonding, Care and Own Disability- Extrapolated based on the distribution of the ratio average weekly benefit per qualifying event to the statewide average weekly benefit of other States.

For Military service related leave, Domestic violence leave and Organ donation related leave - Per AMI Calculations.

- (2) = (1) * (6)
- (3) For Bonding, Care and Own Disability Extrapolated based on the distribution of the ratio of average benefit duration per qualifying event to the statewide allowed duration of other States.

For Military service related leave, Domestic violence leave and Organ donation related leave - Per AMI Calculations.

Adjusted for more generous feature of Colorado FAMLI such as higher wage replacement percentage and job protection.

- (4) = (3) * (7)
- (5) = (2) * (4) * (8)
- (6) See Appendix B
- (7) See Appendix A

CALCULATION OF PROJECTED RESERVES - 2024 - 2033 AMOUNTS IN \$000's

| Payment Year | Beginning Reserves | Ultimate Losses | Paid Losses | Ending Reserves |
|--------------|-----------------------|-----------------|-------------|--------------------|
| | (1) | (2) | (3) | (4) |
| | | | | |
| 2024 | 845,613 | 914,357 | 731,486 | 1,028,484 |
| 2025 | 1,028,484 | 988,690 | 973,823 | 1,043,351 |
| 2026 | 1,043,351 | 1,069,066 | 1,052,990 | 1,059,426 |
| 2027 | 1,059,426 | 1,155,976 | 1,138,594 | 1,076,808 |
| 2028 | 1,076,808 | 1,249,951 | 1,231,156 | 1,095,603 |
| 2029 | 1,095,603 | 1,351,566 | 1,331,243 | 1,115,926 |
| 2030 | 1,115,926 | 1,461,442 | 1,439,467 | 1,137,901 |
| 2031 | 1,137,901 | 1,580,250 | 1,556,488 | 1,161,663 |
| 2032 | 1,161,663 | 1,708,717 | 1,683,024 | 1,187,356 |
| 2033 | 1,187,356 | 1,847,628 | 1,819,845 | 1,215,138 |
| | | | | |

- (1) = (4) of previous payment year; For 2024, losses portion of the 2023 premiums collection only.
- (2) Per Exhibit II-Low, Column (1)
- (3) Per Exhibit I-Low, Column (2)
- (4) = (1) + (2) (3); Ending Reserves = Beginning Reserves + Ultimate Losses Paid Losses

CALCULATION OF PROJECTED RESERVES - 2024 - 2033 AMOUNTS IN \$000's

| Payment Year | Beginning Reserves | Ultimate Losses | Paid Losses | Ending Reserves |
|--------------|-----------------------|-----------------|-------------|--------------------|
| | (1) | (2) | (3) | (4) |
| | | | | |
| 2024 | 1,710,219 | 1,849,252 | 1,479,401 | 2,080,069 |
| 2025 | 2,080,069 | 1,999,587 | 1,969,520 | 2,110,136 |
| 2026 | 2,110,136 | 2,162,144 | 2,129,632 | 2,142,648 |
| 2027 | 2,142,648 | 2,337,916 | 2,302,761 | 2,177,802 |
| 2028 | 2,177,802 | 2,527,977 | 2,489,965 | 2,215,814 |
| 2029 | 2,215,814 | 2,733,490 | 2,692,387 | 2,256,917 |
| 2030 | 2,256,917 | 2,955,710 | 2,911,266 | 2,301,361 |
| 2031 | 2,301,361 | 3,195,995 | 3,147,938 | 2,349,418 |
| 2032 | 2,349,418 | 3,455,814 | 3,403,850 | 2,401,382 |
| 2033 | 2,401,382 | 3,736,755 | 3,680,567 | 2,457,570 |
| | | | | |

- (1) = (4) of previous payment year; For 2024, losses portion of the 2023 premiums collection only.
- (2) Per Exhibit II-High, Column (1)
- (3) Per Exhibit I-High, Column (2)
- (4) = (1) + (2) (3); Ending Reserves = Beginning Reserves + Ultimate Losses Paid Losses

CALCULATION PREMIUM RATE FOR ADDITIONAL 12 WEEKS OF MAXIMUM BONDING PERIOD - 2024 - 2033 AMOUNTS IN \$000's

(1) Average Cost for Additional 12 Weeks of Bonding (whole dollars)

(2) Utilization Rate
(3) Number of Covered Workers
(4) Estimated Ultimate Losses - 2019

283,466

| Event Year | Projected Additional Ultimate Claims | Projected Additional Premiums | Projected Wages | Projected Additional Premium Rate |
|------------|---|----------------------------------|--------------------|--------------------------------------|
| | (5) | (6) | (7) | (8) |
| | | | | |
| 2024 | 419,008 | 519,863 | 194,810,356 | 0.0027 |
| 2025 | 453,071 | 561,361 | 205,527,595 | 0.0027 |
| 2026 | 489,904 | 606,173 | 216,834,429 | 0.0028 |
| 2027 | 529,731 | 654,563 | 228,763,293 | 0.0029 |
| 2028 | 572,795 | 706,819 | 241,348,408 | 0.0029 |
| 2029 | 619,361 | 763,247 | 254,625,878 | 0.0030 |
| 2030 | 669,712 | 824,183 | 268,633,789 | 0.0031 |
| 2031 | 724,156 | 889,986 | 283,412,328 | 0.0031 |
| 2032 | 783,027 | 961,044 | 299,003,889 | 0.0032 |
| 2033 | 846,683 | 1,037,778 | 315,453,200 | 0.0033 |
| | | | | |

Assumptions

| (9) Permissible Loss Ratio for Year 2024 | 0.9627 |
|--|---------|
| (10a) Solvency Margin - Losses | 0.2000 |
| (10b) Solvency Margin - Expenses | 0.0500 |
| | |
| (11) Utilization Rate Trend | 3.53% |
| (12) Wage Rate Trend | 2.82% |
| (13 Technological Advancement Trend | (1.00%) |
| (14) Labor Force Trend | 2.65% |
| (15) Effect of Private Plan Trend | (0.04%) |
| (16) Overall Claims Trend | 8.13% |

- (1) From Exhibit V-High, Page 2 Model average cost assuming 26 weeks of maximum bonding period minus average cost assuming 14 weeks of maximum bonding period.
- (2) Per Exhibit V-High, Page 1, Column (2) for Bonding
- (3) Per Exhibit V-High, Page 1, Item (4)
- (4) = (1) * (2) * (3); Ultimate Losses = Number of Covered Workers * Utilization Rate * Average Cost
- (5) Trended Estimated Ultimate Losses from (4) using (12)
- (6) = ((5)/(9)) * [(1 + (10a)) * (9) + (1 + (10b)) * (1 (9))]; Premiums = Ultimate Claims + Expenses + Solvency Margin
- (8) = (6)/(7); Premium Rate = Premiums / Wage Base
- (7), (9) to (16) Per Exhibit II-High

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM LOW BENEFITS MODEL VS HIGH BENEFITS MODEL*

| Parameter | Low Benefits Model | High Benefits Model |
|--|---|---|
| | (1) | (2) |
| Duration Limit - Family Leave (per event maximum) | 6 weeks | 14 weeks |
| Duration Limit - Medical Leave (per event maximum) | 6 weeks | 14 weeks |
| Duration Limit for Family and Medical Leave Combined in a 52-Week Period | 12 weeks | 28 weeks |
| Earning Threshold in a Base Period | \$5,000 | \$300 |
| Cap on Premium Collections | \$90,000 | \$132,900 (current social security wage base maximum) |
| Employer Exemptions | Exclude employers with 15 or fewer employees form payment of the employer premium under the LOW benefits model (only 50% of the worker premium would be collectedthe employee share.) | No exemptions/all employers required to participate and pay premiums. |
| Wage Replacement Percentage | Use the Washington state wage replacement rates with a benefit cap of 95 percent of the statewice average weekly wage for BOTH the low and high model. | |

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF WAGE DISTRIBUTION AND AVERAGE WEEKLY BENEFIT

| (1) Assumed Distribution of Wages | lognormal distribution mu=10.70, sigma=0.6597 |
|--------------------------------------|--|
| (2a) Probability of Wage < \$300 | 0.00000 |
| (2b) Probability of Wage < \$5,000 | 0.000472 |
| (3a) Probability of Wage > \$90,000 | 0.141310 |
| (3b) Probability of Wage > \$132,900 | 0.047926 |

| Wage Classification* | Prob (Wage in the interval) | Annual Expected Benefit in the Interval |
|--|-----------------------------|---|
| | (4) | (5) |
| Less than 50% of SAWW | 0.2469 | 17,963 |
| More than 50% of SAWW but less than 95% of CAP | 0.6117 | 37,000 |
| More than 95% of CAP | 0.1413 | 53,599 |

| (6) Annual Expected Benefit | 34,645 |
|-----------------------------|--------|
| (7) Weekly Expected Benefit | 666 |

- (1) The distribution of Colorado wages is estimated by matching percentiles of the Occupational Wage Table from the Occupational Employment Statistics Program.
- (2), (3) & (4) Based on the assumed cumulative distribution of wages.
- (5) Conditional expectation of Benefit given the wage distribution
- (6) = Sum of the products of (4) and (5)
- (7) = (6) / 52

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF PROJECTED NUMBER OF CLAIMS - 2019

| Qualifying Event | Number | Number of Claims | | | |
|--|---------|------------------|--|--|--|
| Quantying Event | LOW | HIGH | | | |
| | | | | | |
| Family: | | | | | |
| Bonding (parental leave after child birth/ adoption) | 56,273 | 59,115 | | | |
| Care for family members | 19,799 | 20,799 | | | |
| Military service related leave | 157 | 164 | | | |
| Medical: | | | | | |
| Own disability (including actual child birth and time to recover from child birth) | 111,136 | 116,747 | | | |
| Domestic violence, sexual assault, stalking | 2,164 | 2,274 | | | |
| Organ donation | 1,873 | 1,968 | | | |
| Total | 191,402 | 201,067 | | | |

Notes:

Number of Claims = Number of Covered Workers * Utilization Rate.

Number of Claims = Exhibit V, Page 1, Item (4) * Exhibit V, Page 1, Column (2).

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM CALCULATION OF PAID LOSS CASH FLOW

| Event Veen | Projected | | | | LOW | BENEFITS MOI | DEL - PAYMEN | ΓYEAR | | | |
|------------|---------------|---------|---------|-----------|-----------|--------------|--------------|-----------|-----------|-----------|-----------|
| Event Year | Ultimate Loss | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
| | | | | | | | | | | | |
| 2024 | 914,357 | 731,486 | 182,871 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 988,690 | | 790,952 | 197,738 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 1,069,066 | | | 855,252 | 213,813 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 1,155,976 | | | | 924,780 | 231,195 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 1,249,951 | | | | | 999,961 | 249,990 | 0 | 0 | 0 | 0 |
| 2029 | 1,351,566 | | | | | | 1,081,253 | 270,313 | 0 | 0 | 0 |
| 2030 | 1,461,442 | | | | | | | 1,169,153 | 292,288 | 0 | 0 |
| 2031 | 1,580,250 | | | | | | | | 1,264,200 | 316,050 | 0 |
| 2032 | 1,708,717 | | | | | | | | | 1,366,974 | 341,743 |
| 2033 | 1,847,628 | | | | | | | | | | 1,478,102 |
| i | | | | | | | | | | | |
| Total | | 731,486 | 973,823 | 1,052,990 | 1,138,594 | 1,231,156 | 1,331,243 | 1,439,467 | 1,556,488 | 1,683,024 | 1,819,845 |

| Event Year | Projected | HIGH BENEFITS MODEL - PAYMENT YEAR | | | | | | | | | |
|------------|---------------|------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Event Tear | Ultimate Loss | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
| | | | | | | | | | | | |
| 2024 | 1,849,252 | 1,479,401 | 369,850 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 1,999,587 | | 1,599,670 | 399,917 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 2,162,144 | | | 1,729,715 | 432,429 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 2,337,916 | | | | 1,870,333 | 467,583 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 2,527,977 | | | | | 2,022,382 | 505,595 | 0 | 0 | 0 | 0 |
| 2029 | 2,733,490 | | | | | | 2,186,792 | 546,698 | 0 | 0 | 0 |
| 2030 | 2,955,710 | | | | | | | 2,364,568 | 591,142 | 0 | 0 |
| 2031 | 3,195,995 | | | | | | | | 2,556,796 | 639,199 | 0 |
| 2032 | 3,455,814 | | | | | | | | | 2,764,651 | 691,163 |
| 2033 | 3,736,755 | | | | | | | | | | 2,989,404 |
| | | | | | | | | | | | |
| Total | | 1,479,401 | 1,969,520 | 2,129,632 | 2,302,761 | 2,489,965 | 2,692,387 | 2,911,266 | 3,147,938 | 3,403,850 | 3,680,567 |

| Payout Pattern | First Year | Second Year |
|------------------|------------|-------------|
| 1 ayout 1 attern | 0.8 | 0.2 |

Notes:

See Exhibit II, Column (1) for the Calculation of Projected Ultimate Losses

Paid Loss Cashflow = Estimated Ultimate Loss * Payout Pattern

For example: For Event Year 2025 during Payment Year 2026:

Estimated Ultimate Loss = 988,690

Payment Year 2026 is Payment Year 2 for Event Year 2025

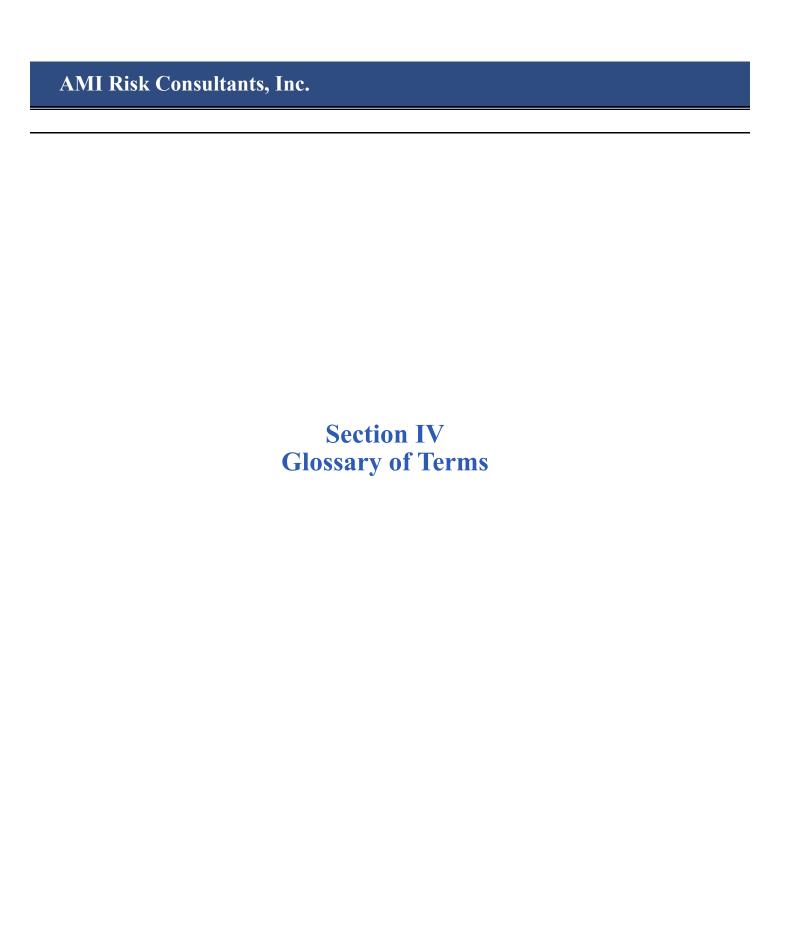
Payout Pattern = 0.2

Cashflow for Event Year 2025 during Payment Year 2026 = 988,690 * 0.2 = 197,738

Payout Pattern is based in known payout pattern for comparable paid family and medical programs.

COLORADO DEPARTMENT OF LABOR & EMPLOYMENT FAMILY AND MEDICAL LEAVE INSURANCE PROGRAM COMPARISON OF RESULTS

| A. Stiffler Estimate | | 2014 | 2015 | 2016 |
|--|----------------------------------|-----------------------------------|----------------------------------|---|
| B. AMI Low | 2019 | 2024 | 2025 | 2026 |
| C. AMI High | 2019 | 2024 | 2025 | 2026 |
| Average Weekly Benefit | | | | |
| A. Stiffler Estimate | | 644 | 657 | 671 |
| B. AMI Low | 666 | 666 | 666 | 666 |
| C. AMI High | 687 | 687 | 687 | 687 |
| Workers Eligible | 087 | 087 | 087 | 087 |
| - C | | 2.240.666 | 2 271 507 | 2 202 025 |
| A. Stiffler Estimate | | 2,240,666 | 2,271,587 | 2,302,935 |
| B. AMI Low | 2,739,754 | 3,113,154 | 3,629,731 | 4,342,430 |
| C. AMI High | 2,741,047 | 3,114,623 | 3,631,444 | 4,344,480 |
| Program Benefit Cost | | | | |
| Family Leave | | | | |
| A. Stiffler Estimate | | \$109,700 | \$113,500 | \$117,500 |
| B. AMI Low | \$240,847 | \$356,010 | \$384,952 | \$416,247 |
| C. AMI High | \$529,680 | \$782,951 | \$846,602 | \$915,426 |
| Medical | | , , | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| A. Stiffler Estimate | | \$292,300 | \$320,700 | \$351,900 |
| B. AMI Low | \$377,731 | \$558,347 | \$603,738 | \$652,819 |
| | | | - | * |
| C. AMI High | \$721,370 | \$1,066,300 | \$1,152,985 | \$1,246,718 |
| Administrative Cost | | 010.000 | 010 100 | 010 700 |
| A. Stiffler Estimate | | \$12,000 | \$12,400 | \$12,700 |
| B. AMI Low | | \$68,236 | \$70,691 | \$73,114 |
| C. AMI High | | \$71,681 | \$74,295 | \$76,871 |
| Total Cost (excluding solvency | margin) | | | |
| A. Stiffler Estimate | | \$414,000 | \$446,700 | \$482,200 |
| B. AMI Low | | \$799,721 | \$1,044,514 | \$1,126,104 |
| C. AMI High | | \$1,551,082 | \$2,043,815 | \$2,206,503 |
| Total Payroll | | , , , , , , , | 7 7 - 7 - | . , , |
| A. Stiffler Estimate | | \$120,200,000 | \$125,000,000 | \$130,000,000 |
| B. AMI Low | | \$163,583,485 | \$172,582,818 | \$163,583,485 |
| | | | | · · |
| C. AMI High | -4-1 DII | \$194,810,356 | \$205,527,595 | \$216,834,429 |
| Total Cost as Percentage of To | otai rayron | 0.240/ | 0.260/ | 0.270/ |
| A. Stiffler Estimate | | 0.34% | 0.36% | 0.37% |
| B. AMI Low | | 0.49% | 0.61% | 0.69% |
| C. AMI High | | 0.80% | 0.99% | 1.02% |
| Number of Weeks Allowed | | | | |
| A. Stiffler Estimate | | 12 | 12 | 12 |
| B. AMI Low | | 6 | 6 | 6 |
| C. AMI High | | 14 | 14 | 14 |
| Maximum Benefit | | | | |
| A. Stiffler Estimate | | \$1,000 | \$1,000 | \$1,000 |
| B. AMI Low | 1,030 | | \$1,000 | \$1,000 |
| | | \$1,030 | * | |
| C. AMI High | 1,030 | \$1,030 | \$1,030 | \$1,030 |
| Percentage Replacement Wag | es | CC 0 #0/ | 5 C O #0 / | 66.0 70/ |
| A. Stiffler Estimate | | 66-95% | 66-95% | 66-95% |
| B. AMI Low | | 60-90% | 60-90% | 60-90% |
| C. AMI High | | 60-90% | 60-90% | 60-90% |
| Mininum Wages for eligibility | | | | |
| A. Stiffler Estimate | | 680 hours x \$11/hour = \$7,480 | 680 hours x \$11/hour = \$7,480 | 680 hours x \$11/hour = \$7,480 |
| B. AMI Low | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| C. AMI High | \$300 | \$300 | \$300 | \$300 |
| Qualifying Events | **** | **** | | **** |
| Quantying 2 venus | | | | |
| | | | | |
| A. Stiffler Estimate | | Bonding, Family Care, | Bonding, Family Care, | Bonding, Family Care, |
| 11. Stiller Estillate | | Own Disability | Own Disability | Own Disability |
| | | | | |
| | Bonding, Family Care, Military | Danding Family Care Military | Danding Family Core Military | Danding Family Care Military |
| | <u> </u> | Bonding, Family Care, Military | Bonding, Family Care, Military | Bonding, Family Care, Military |
| B. AMI Low | Service Related, Own Disability, | Service Related, Own Disability, | Service Related, Own Disability, | Service Related, Own Disability, |
| | | | | |
| | Donation Related | Donation Related | Donation Related | Donation Related |
| | Bonding, Family Care, Military | Bonding, Family Care, Military | Bonding, Family Care, Military | Bonding, Family Care, Military |
| | Service Related, Own Disability, | Service Related, Own Disability, | Service Related, Own Disability, | Service Related, Own Disability, |
| C. AMI High | | | Domestic Violence Related, Organ | |
| | , , | , , | , , | , 0 |
| | Donation Related | Donation Related | Donation Related | Donation Related |



Glossary of Terms

| AMI Loss Development Model | A model to establish how losses are paid over time based on similar insurance industry coverages. AMI has accumulated and observed payment patterns from working with several hundred clients over 27 years. |
|----------------------------------|---|
| AMI Solvency Model | A model developed by AMI to establish the Solvency Margin. To establish the required level, a Monte Carlo simulation is ran to determine the level of variability based on insurance industry experience. This model used the claim frequency and claim severity experience of similar programs. |
| Monte Carlo Simulation | A method of simulation to quantify uncertainties by repeatedly performing the calculations using different set of random values from a given set of probability distribution. |
| Open Claims | Claims that are not yet paid or settled. |
| Overall Claim Trend | Pertains to how much are claims expected to increase every year. Major factors that are expected to influence it are: the utilization trend rate, wage rate trend and labor force trend rate. |
| Permissible Loss Ratio | The portion of premium without solvency margin attributable to claims benefit |
| Relativity Factors | Factors developed by AMI to differentiate the claim characteristic by underlying event. Relativity factors were established for average weekly benefit and average duration. The former attempts to differentiate the salaries of claimants by underlying event. The latter attempts to differentiate how much of the maximum benefit level are claimants willing to use. |
| Solvency Margin | Pertains to how much additional premiums over premiums suggested by expected losses and expenses should be collected to maintain a given level of confidence so that the additional premiums will be enough to pay actual claims. In our study, we used as standard, a 75% confidence level- the standard commonly used by Fund's and Self Insurance Programs. |

Glossary of Terms (continued)

| Ultimate Cost of Benefits | Estimated cost of claims, calculated by underlying event. It is calculated by multiplying the average cost by the utilization rate and the projected number of workers. |
|---------------------------------|---|
| Underlying Events | Events that result in a Family and Medical Leave Insurance claim. They are grouped according as follows: a.Family (Bonding, Family Care, Military Service Related) b.Medical (Own Disability, Domestic Violence Related, Organ Donation Related) |
| Utilization Rate | The number of claims per covered worker. |
| Utilization Rate Trend | Pertains to how much the utilization rate is expected to increase every year as the Family and Medical Leave Insurance Program gains popularity. |